

Large Enough to Do the Job Right, Small Enough to Listen

Our roots extend to the nineteenth century, but our midsize status endures by design, better enabling us to retain quality attorneys intent on partnering with clients and colleagues to achieve representation that is not only effective, but also cost-efficient.

Our concentration on closely held businesses and startups—managing mergers and acquisitions, obtaining loans and venture capital, knowing federal securities law and how to secure private placements—has helped loyal clients to thrive and enter the international marketplace. Our services in asset securitization and structured finance are firmly established. Our expertise in taxation, employment, technology and real estate benefits both private individuals and companies. Equally important, our hard-won reputation for aggressive business defense litigation is a matter of public record, and our estate management team is unrivaled, we think, in planning for wealth and in bridging generations.

STAFFING AND FEES

Organized as a professional corporation and comprised of shareholders, partners, associates and staff, our firm offers clients an equitable fee structure through intelligent planning. We neither under- nor overstaff our assignments, and a shareholder or partner oversees every case or transaction. Because we recruit only highly qualified and motivated lawyers, we are proud of our young attorneys. When we staff an assignment with one or more associates, we strive to match their qualifications with the client's needs. Our senior attorneys—possessing skills and knowledge equal to those of their counterparts at larger, more rigidly structured law firms—provide our clients with a dimension of personal service rare in today's marketplace.

Before beginning a case or transaction, we discuss our rates and, depending upon the client's needs and the nature of the assignment, provide our best estimate of the fees to be incurred. We make special payment arrangements upon request and, when circumstances permit, agree to fixed or capped fees. Detailed monthly invoicing is standard, and we itemize our bills in one-tenth of an hour increments, exactitude that, we believe, is more cost-effective.

Our attorneys are prepared to discuss payment with you, so feel free to broach this subject at any time.

Our reputation in the Chicago metropolitan area for providing conscientious, cost-effective and proven representation here and abroad evolved from an abiding commitment to meet the diverse needs of our clients. Counseling individuals and families, entrepreneurs and small to midsize companies and defending publicly held, private and not-for-profit corporations, we conduct client meetings in Chicago's Loop at One Prudential Plaza.

PRACTICE GROUPS

Business Enterprise
Business Litigation
Estate Management

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